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WHERE THE JOBS AREN'T

Particular industries and states bear brunt of dislocations wrought by trade agreements

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All 50 states and the District of Columbia have experienced a net loss of jobs since the implementation of NAFTA in 1994 and the creation of the WTO in 1995. Between 1994 and 2000, the U.S. lost more than 3 million jobs and job opportunities—equal to 2.3% of the labor force. (For details, see the EPI Briefing Paper, *Fast Track to Lost Jobs*). Exports rose over the period, but imports rose faster, yielding net job loss figures ranging from a low of 6,000 in North Dakota to a high of 310,000 in California. Other hard-hit states—over 100,000 jobs lost in each—include Texas, New York, Michigan, Pennsylvania, Illinois, Ohio, North Carolina, Indiana, and Florida. These states have high concentrations of the kinds of industries (motor vehicles, textiles and apparel, computers and electrical appliances) for which production has moved to export-processing zones in China, Mexico, and other countries since the implementation of NAFTA and the WTO.

Table 1 details job losses in each state by industry category.

Job losses caused by rapidly growing trade deficits increased six times as rapidly between 1994 and 2000 as they did between 1989 and 1994. Persistent barriers to U.S. exports (as well as overvaluation of the U.S. dollar) have contributed to these growing deficits, but the North American Free Trade Agreement and the World Trade Organization were supposed to overcome these barriers. Instead, trade deficits have accelerated, with resulting job losses:

- Every state and the District of Columbia lost jobs equaling at least 1.2% of their workforce because of U.S. trade policies under NAFTA and the WTO.
- The 10 states suffering the highest rates of job losses are Rhode Island (5.8%), North Carolina (3.7%), Maine (3.6%), Tennessee (3.6%), Indiana (3.4%), Mississippi (3.3%), Michigan (3.2%), Alabama (3.1%), Arkansas (3.1%), and South Carolina (3.0%). (For a full list, see *Fast Track to Lost Jobs*, Table 2B.)

- Nearly two out of every three jobs (1.9 million out of 3.0 million) lost were in manufacturing.
 - In some manufacturing sub-sectors, job losses increased even faster than they did overall: 497.2% in transportation equipment; 448.6% in communications equipment; 363.8% in paper and allied products; 308.7% in petroleum refining and related products; and 207.5% in fabricated metal products (excluding machinery and transportation equipment).
 - Outside manufacturing, the sectors that experienced the most rapid acceleration of job losses were financial, insurance, and real estate (201.6%); communications (195.6%); construction (188.8%); and transportation (180.9%).
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Methodology

This analysis of the employment effects of U.S. trade policies under NAFTA and the WTO takes into account both actual job losses and potential jobs, or job opportunities, lost as a result of increasing U.S. trade deficits. Job losses in 2000 are estimates of the difference between predicted trade-related employment (if the trade deficit had remained constant between 1994 and 2000) and estimated employment in 2000 based on actual trade flows. This estimate measures the number of additional jobs and job opportunities that would have been available, above actual employment in 2000. Since U.S. unemployment was at low levels in 2000, a smaller deficit with the NAFTA countries would probably shift jobs from low-wage service industries to traded-goods sectors (such as manufacturing), where wages are higher. We use 1994 as the base year because NAFTA went into effect on January 1, 1994, the WTO on January 1, 1995. This analysis evaluated the impacts of changes in the trade balance on domestic employment.

Trade-related job losses by state, 1994-2000

Industry	U.S. total	Alabama	Alaska	Arkansas	Arizona	California	Colorado	Connecticut
Agriculture, forestry, fisheries	-116,656	-2,000	-214	-1,862	-1,693	-23,215	-991	-345
Mining	-157,110	-806	-3,574	-333	-1,828	-12,250	-5,115	-135
Construction	-16,373	-269	-42	-156	-360	-1,548	-325	-173
Manufacturing	-1,971,148	-50,132	-965	-28,780	-15,810	-175,644	-14,480	-21,083
Food and kindred products	-28,901	-309	-198	-335	-239	-3,830	-599	-235
Tobacco	-2,960	-7	0	-4	-3	-30	-3	-5
Textile mill products	-104,182	-7,067	-1	-95	-40	-2,875	-53	-294
Apparel and related products	-269,318	-15,219	-3	-3,439	-896	-40,597	-910	-1,294
Lumber and wood products, except furniture	-118,318	-5,502	-613	-4,221	-911	-7,917	-720	-315
Furniture and fixtures	-84,408	-2,275	0	-2,003	-649	-7,489	-844	-407
Paper and allied products	-33,313	-1,352	-1	-791	-122	-1,758	-103	-465
Printing, publishing, and allied products	-39,157	-325	-45	-243	-475	-4,194	-686	-687
Chemicals and allied products	-87,545	-600	0	-314	-306	-7,711	-1,224	-2,207
Petroleum refining and related products	-12,063	-105	-30	-76	-11	-1,881	-69	-45
Rubber and miscellaneous plastics products	-31,680	-860	1	-309	-282	-2,074	-120	-339
Leather and leather products	-91,154	-104	-3	-4,919	-273	-4,148	-659	-280
Stone, clay, glass, and concrete products	-43,618	-850	-12	-439	-446	-3,651	-812	-206
Primary metal products	-83,994	-2,526	-3	-1,089	-1,505	-3,893	-358	-1,007
<i>Blast furnaces and basic steel products</i>	-24,274	-823	0	-382	-36	-742	-184	-178
Fabricated metal products except machinery and transport equipment	-107,125	-1,687	-6	-1,119	-785	-8,951	-898	-2,708
Machinery, except electrical	-44,422	-940	-6	-317	-406	-3,695	-855	-787
<i>Computer and office equipment</i>	-4,634	-111	0	0	-49	-1,089	-218	-89
Electrical & electronic machinery, equipment, & supplies	-236,443	-3,226	0	-3,321	-4,948	-33,487	-2,021	-3,508
<i>Household audio and video equipment</i>	-56,479	-511	0	-757	-364	-10,098	-76	-225
<i>Communications equipment</i>	-31,725	-268	0	-87	-170	-3,952	-561	-543
Transportation equipment	-218,021	-2,731	-6	-2,041	-650	-7,420	-372	-192
<i>Motor vehicles and equipment</i>	-201,823	-2,861	0	-1,952	-1,020	-7,243	-424	-626
<i>Aerospace</i>	11,638	225	0	65	482	2,547	140	813
Scientific & professional instruments; photographic & optical goods etc	22,702	44	0	124	267	3,706	738	699
Miscellaneous manufactured commodities	-357,229	-4,491	-37	-3,831	-3,129	-33,746	-3,913	-6,800
Transportation	-120,061	-1,671	-452	-1,417	-1,398	-15,250	-1,743	-1,030
Communications	-21,492	-352	-71	-167	-304	-2,492	-521	-233
Utilities	-27,284	-605	-50	-307	-464	-2,910	-424	-345
Trade	-57,347	-803	-119	-461	-1,000	-6,374	-1,088	-598
Financial, insurance, and real estate	-69,796	-812	-122	-432	-1,161	-8,391	-1,188	-1,245
Services	-458,244	-5,227	-799	-2,990	-7,879	-61,127	-8,544	-5,680
Government	-28,729	-563	-563	-563	-563	-563	-563	-563
Special industries	0	0	0	0	0	0	0	0
TOTAL	-3,044,241	-63,239	-6,972	-37,469	-32,461	-309,762	-34,982	-31,431

Trade-related job losses by state, 1994-2000 (cont.)

Industry	District of Col.	Delaware	Florida	Georgia	Hawaii	Idaho	Illinois	Indiana	Iowa
Agriculture, forestry, fisheries	-12	-149	-7,734	-2,502	-439	-1,624	-2,581	-1,504	-3,303
Mining	-33	-24	-434	-498	-15	-245	-1,953	-708	-174
Construction	-30	-57	-984	-457	-97	-97	-695	-413	-172
Manufacturing	-770	-3,453	-45,137	-63,724	-1,913	-5,995	-94,982	-84,376	-20,168
Food and kindred products	-7	-39	-926	-980	-182	-251	-2,054	-627	-457
Tobacco	0	-1	-72	-10	0	-1	-16	-11	-4
Textile mill products	-2	-74	-573	-12,624	-2	-5	-533	-140	-180
Apparel and related products	-4	-111	-7,911	-15,771	-551	-115	-3,475	-2,199	-1,545
Lumber and wood products, except furniture	0	-47	-3,091	-5,292	-59	-2,630	-2,030	-2,970	-1,155
Furniture and fixtures	-3	-35	-1,995	-2,066	-25	-108	-4,504	-3,942	-868
Paper and allied products	-2	-47	-729	-1,744	-7	-27	-1,466	-695	-254
Printing, publishing, and allied products	-498	141	-1,848	-991	-96	-151	-2,672	-1,139	-611
Chemicals and allied products	-29	-1,249	-1,607	-1,146	-33	-333	-5,606	-4,178	-784
Petroleum refining and related products	-4	-63	-108	-61	0	-1	-842	-287	-11
Rubber and miscellaneous plastics products	1	-154	-537	-818	-7	-56	-2,322	-1,165	-586
Leather and leather products	-3	-10	-1,485	-1,040	-4	-117	-2,303	-1,815	-432
Stone, clay, glass, and concrete products	-5	-44	-1,307	-1,688	-78	-63	-1,893	-1,387	-485
Primary metal products	-6	-74	-619	-1,357	-4	-19	-5,797	-6,285	-689
<i>Blast furnaces and basic steel products</i>	-3	-64	-164	-256	0	0	-2,128	-3,550	-102
Fabricatd metl prod exc mach & transp equipment	-2	-119	-2,082	-1,613	-20	-131	-8,362	-4,946	-1,172
Machinery, except electrical	-3	34	-1,006	-109	2	-93	-4,438	-2,573	-699
<i>Computer and office equipment</i>	-1	-2	-141	-26	0	-83	-60	-5	-10
Electrical & electronic mach, equip, & supplies	-113	-56	-8,119	-5,810	0	-851	-16,317	-19,563	-2,879
<i>Household audio and video equipment</i>	-32	0	-984	-2,292	0	0	-3,317	-11,938	-261
<i>Communications equipment</i>	-78	0	-2,735	-833	0	-5	-3,990	-612	-158
Transportation equipment	-7	-1,447	-1,784	-3,842	-148	-420	-9,181	-20,175	-2,953
<i>Motor vehicles and equipment</i>	-9	-1,444	-1,646	-3,270	-5	-184	-8,369	-17,178	-2,519
<i>Aerospace</i>	3	0	523	426	0	3	60	146	15
Scientific & prof instr; photograph & opt gds etc	1	123	65	-217	0	6	1,281	696	21
Miscellaneous manufactured commodities	-85	-182	-9,403	-6,545	-699	-628	-22,452	-10,975	-4,425
Transportation	-126	-254	-5,019	-4,044	-633	-411	-7,461	-3,323	-1,339
Communications	-189	-29	-1,103	-788	-102	-78	-894	-402	-248
Utilities	-96	-25	-880	-606	-102	-93	-1,171	-587	-310
Trade	-214	-180	-3,359	-1,728	-377	-254	-2,621	-1,498	-677
Financial, insurance, and real estate	-361	-405	-3,976	-1,796	-407	-221	-3,812	-1,361	-742
Services	-4,163	-1,328	-30,858	-13,031	-2,468	-1,440	-22,804	-8,138	-4,074
Government	-563	-563	-563	-563	-563	-563	-563	-563	-563
Special industries	0	0	0	0	0	0	0	0	0
TOTAL	-6,558	-6,467	-100,047	-89,736	-7,116	-11,021	-139,537	-102,873	-31,770

Trade-related job losses by state, 1994-2000 (cont.)

Industry	Kansas	Kentucky	Louisiana	Maine	Maryland	Massachusetts	Michigan	Minnesota
Agriculture, forestry, fisheries	-1,847	-1,416	-1,679	-718	-567	-1,150	-2,227	-3,215
Mining	-2,680	-2,232	-15,695	-41	-118	-222	-1,138	-1,191
Construction	-163	-241	-372	-79	-411	-313	-486	-290
Manufacturing	-10,843	-37,415	-16,546	-18,249	-14,139	-43,510	-123,355	-30,631
Food and kindred products	-281	-484	-463	-110	-452	-418	-817	-826
Tobacco	-3	-346	-3	-2	-3	-8	-16	-7
Textile mill products	-30	-1,983	-1,184	-712	-76	-2,245	-196	-267
Apparel and related products	-1,112	-8,346	-3,071	-502	-1,854	-4,475	-3,014	-850
Lumber and wood products, except furniture	-475	-2,354	-2,573	-2,220	-592	-565	-2,891	-2,688
Furniture and fixtures	-529	-939	-73	-170	-517	-955	-6,519	-1,867
Paper and allied products	-201	-471	-691	-994	-431	-922	-1,240	-1,067
Printing, publishing, and allied products	-495	-587	23	-171	-803	-1,280	-1,089	-1,517
Chemicals and allied products	-572	-690	-1,320	-190	-1,287	-1,740	-3,788	-582
Petroleum refining and related products	-195	-316	-1,132	-1	-51	-101	-157	-171
Rubber and miscellaneous plastics products	-298	-545	-108	-140	-308	-616	-2,450	-591
Leather and leather products	-37	-1,665	-43	-10,391	-107	-4,506	-2,519	-2,187
Stone, clay, glass, and concrete products	-643	-885	-360	-62	-482	-878	-1,327	-619
Primary metal products	-369	-1,620	-410	-23	-1,131	-1,230	-4,370	-729
<i>Blast furnaces and basic steel products</i>	-53	-546	-85	0	-661	-105	-1,303	-106
Fabricatd metl prod exc mach & transp equipment	-731	-1,828	-780	-180	-575	-2,794	-11,159	-2,197
Machinery, except electrical	-171	-214	-532	-231	-468	-428	-5,713	-1,191
<i>Computer and office equipment</i>	0	-67	0	0	-14	-377	-52	-378
Electrical & electronic mach, equip, & supplies	-1,376	-4,360	-726	-883	-1,573	-8,315	-4,993	-4,256
<i>Household audio and video equipment</i>	-176	-546	-72	-97	-113	-1,625	-802	-552
<i>Communications equipment</i>	-257	-140	-234	-107	-684	-2,053	-103	-571
Transportation equipment	-1,522	-5,749	-1,102	-527	-1,199	-68	-64,005	-2,562
<i>Motor vehicles and equipment</i>	-1,715	-5,690	-642	-75	-1,043	-300	-62,525	-1,477
<i>Aerospace</i>	653	25	24	1	74	340	72	23
Scientific & prof instr; photograph & opt gds etc	53	141	21	9	4	2,043	36	957
Miscellaneous manufactured commodities	-1,858	-4,173	-2,018	-749	-2,234	-14,008	-7,126	-7,414
Transportation	-1,322	-1,984	-1,712	-445	-1,853	-1,931	-3,107	-2,176
Communications	-253	-253	-323	-97	-427	-439	-547	-373
Utilities	-361	-457	-643	-109	-389	-601	-887	-417
Trade	-616	-846	-848	-279	-1,100	-1,431	-2,179	-1,164
Financial, insurance, and real estate	-608	-704	-829	-228	-1,412	-1,964	-2,062	-1,387
Services	-3,992	-4,837	-5,730	-1,550	-10,077	-12,309	-15,509	-8,519
Government	-563	-563	-563	-563	-563	-563	-563	-563
Special industries	0	0	0	0	0	0	0	0
TOTAL	-23,248	-50,948	-44,940	-22,357	-31,057	-64,434	-152,061	-49,925

Trade-related job losses by state, 1994-2000 (cont.)

Industry	Mississippi	Missouri	Montana	North Carolina	North Dakota	Nebraska	Nevada	New Hampshire	New Jersey
Agriculture, forestry, fisheries	-2,195	-2,653	-1,148	-2,197	-1,077	-1,794	-342	-357	-739
Mining	-581	-414	-424	-467	-671	-114	-1,925	-54	-268
Construction	-144	-379	-44	-540	-40	-96	-182	-64	-396
Manufacturing	-32,777	-48,508	-3,295	-110,405	-1,837	-7,290	-6,138	-9,039	-57,269
Food and kindred products	-209	-969	-71	-651	-111	-219	-59	-79	-810
Tobacco	-4	-7	0	-1,299	0	-2	-1	-2	-9
Textile mill products	-1,014	-97	-2	-35,571	-1	-16	-2	-388	-1,792
Apparel and related products	-9,547	-6,305	-92	-18,506	-138	-515	-167	-525	-8,109
Lumber and wood products, except furniture	-5,021	-2,058	-1,366	-6,316	-76	-235	-222	-749	-564
Furniture and fixtures	-3,059	-2,857	-25	-8,616	-231	-1,197	-190	-300	-1,877
Paper and allied products	-476	-557	-2	-1,313	-2	-85	-3	-204	-974
Printing, publishing, and allied products	-190	-770	-88	-825	-81	-284	-159	-180	-1,160
Chemicals and allied products	-612	-2,342	-60	-5,000	-1	-443	-67	-51	-12,619
Petroleum refining and related products	-218	-86	-77	-39	0	-2	-1	-2	-656
Rubber and miscellaneous plastics products	-606	-521	-8	-1,285	-34	135	-146	-180	-983
Leather and leather products	-495	-8,578	-37	-2,448	-4	-142	-6	-2,100	-1,838
Stone, clay, glass, and concrete products	-550	-888	-32	-1,735	-26	-138	-127	-157	-1,329
Primary metal products	-441	-1,928	-327	-1,551	-3	-181	-176	-435	-1,702
<i>Blast furnaces and basic steel products</i>	-130	-204	0	-166	0	-64	-5	-21	-265
Fabricatd metl prod exc mach & transp equipment	-956	-2,337	-40	-2,496	-79	-479	-188	-519	-2,415
Machinery, except electrical	-506	-1,004	33	-646	-74	-259	-119	210	50
<i>Computer and office equipment</i>	-2	-5	0	-269	-1	-3	-4	-104	-56
Electrical & electronic mach, equip, & supplies	-3,968	-4,500	-23	-8,185	-201	-1,252	-271	-1,738	-5,254
<i>Household audio and video equipment</i>	-1,384	-697	0	-1,724	0	-125	-4	-15	-1,165
<i>Communications equipment</i>	-191	-328	0	-1,660	0	-550	-34	-63	-1,576
Transportation equipment	-2,379	-5,584	-69	-5,983	-309	-1,296	-72	10	-1,572
<i>Motor vehicles and equipment</i>	-1,760	-5,736	-46	-5,906	-316	-785	-63	0	-1,528
<i>Aerospace</i>	10	517	1	37	8	10	7	16	24
Scientific & prof instr; photograph & opt gds etc	32	237	9	567	0	159	102	198	685
Miscellaneous manufactured commodities	-2,558	-7,357	-1,017	-8,509	-465	-840	-4,265	-1,847	-14,344
Transportation	-1,016	-3,483	-360	-3,641	-308	-953	-551	-314	-4,491
Communications	-167	-575	-85	-508	-87	-149	-132	-72	-848
Utilities	-277	-606	-122	-673	-122	-251	-182	-104	-732
Trade	-436	-1,322	-234	-1,663	-164	-418	-338	-266	-1,274
Financial, insurance, and real estate	-436	-1,470	-155	-1,526	-141	-471	-378	-274	-2,204
Services	-2,747	-8,419	-1,091	-11,037	-778	-3,214	-5,762	-1,829	-15,963
Government	-563	-563	-563	-563	-563	-563	-563	-563	-563
Special industries	0	0	0	0	0	0	0	0	0
TOTAL	-41,338	-68,392	-7,521	-133,219	-5,788	-15,312	-16,493	-12,936	-84,749

Trade-related job losses by state, 1994-2000 (cont.)

Industry	New Mexico	New York	Ohio	Oklahoma	Oregon	Pennsylvania	Rhode Island	South Carolina	South Dakota
Agriculture, forestry, fisheries	-1,047	-1,802	-2,217	-1,740	-7,031	-2,573	-95	-1,443	-1,005
Mining	-3,741	-888	-1,241	-15,572	-148	-2,468	-38	-234	-325
Construction	-146	-810	-683	-152	-215	-690	-46	-275	-44
Manufacturing	-6,962	-122,372	-99,744	-16,339	-24,396	-106,142	-25,932	-42,433	-4,801
Food and kindred products	-87	-1,463	-1,173	-253	-425	-1,845	-110	-287	-59
Tobacco	-1	-98	-18	-3	-4	-72	-1	-6	-1
Textile mill products	-136	-3,935	-414	-40	-347	-3,611	-908	-12,860	-7
Apparel and related products	-560	-27,519	-2,953	-2,037	-696	-16,574	-235	-9,097	-275
Lumber and wood products, except furniture	-318	-2,251	-4,015	-595	-8,968	-4,120	-112	-3,040	-374
Furniture and fixtures	-103	-3,091	-3,526	-865	-988	-3,410	-551	-845	-74
Paper and allied products	-7	-1,612	-1,721	-124	-433	-1,763	-93	-726	-30
Printing, publishing, and allied products	-130	-3,697	-1,939	-344	-440	-2,143	-133	-272	-98
Chemicals and allied products	-82	-6,276	-2,693	-228	-248	-7,447	-78	-2,389	-2
Petroleum refining and related products	-62	-290	-565	-448	-28	-855	-1	-19	-1
Rubber and miscellaneous plastics products	-33	-1,370	-2,983	-835	-227	-1,710	-266	-999	-51
Leather and leather products	-22	-5,725	-2,372	-320	-413	-5,362	-533	-92	-7
Stone, clay, glass, and concrete products	-170	-2,228	-4,244	-697	-287	-3,588	-65	-741	-97
Primary metal products	-385	-2,842	-10,198	-676	-1,561	-8,818	-484	-1,434	-16
<i>Blast furnaces and basic steel products</i>	0	-479	-4,124	-179	-167	-4,171	-19	-280	0
Fabricated metal products except machinery and transport equipment	-95	-4,144	-10,327	-1,447	-925	-6,138	-565	-1,346	-99
Machinery, except electrical	-111	-1,905	-2,941	-832	-112	-1,729	-86	-292	-136
<i>Computer and office equipment</i>	-7	-306	-119	-61	-68	-120	-4	-29	-73
Electrical & electronic machinery, equipment, & supplies	-1,127	-13,788	-9,977	-1,560	-2,883	-11,907	-507	-2,946	-414
<i>Household audio and video equipment</i>	-84	-4,975	-567	-341	-225	-3,800	0	-1	0
<i>Communications equipment</i>	-63	-1,595	-1,132	-459	-271	-790	-1	-3	-46
Transportation equipment	-286	-7,070	-23,815	-2,701	-2,228	-6,160	-270	-2,238	-424
<i>Motor vehicles and equipment</i>	-320	-7,108	-22,514	-2,376	-1,683	-4,021	-147	-1,962	-412
<i>Aerospace</i>	37	231	426	91	38	300	1	18	3
Scientific & professional instruments; photographic & optical goods etc	33	5,423	953	157	359	1,063	149	156	60
Miscellaneous manufactured commodities	-3,279	-38,492	-14,822	-2,489	-3,542	-19,950	-21,084	-2,961	-2,695
Transportation	-464	-6,821	-5,309	-1,427	-1,494	-5,064	-241	-1,380	-340
Communications	-103	-2,053	-737	-221	-232	-814	-61	-257	-74
Utilities	-240	-1,822	-1,154	-497	-294	-1,358	-66	-455	-56
Trade	-404	-2,987	-2,740	-698	-755	-2,279	-216	-878	-183
Financial, insurance, and real estate	-310	-7,338	-2,743	-674	-787	-3,040	-242	-724	-203
Services	-2,751	-31,831	-18,007	-4,383	-5,209	-17,230	-1,663	-5,591	-864
Government	-563	-563	-563	-563	-563	-563	-563	-563	-563
Special industries	0	0	0	0	0	0	0	0	0
TOTAL	-16,733	-179,288	-135,139	-42,266	-41,124	-142,221	-29,164	-54,233	-8,458

Trade-related job losses by state, 1994-2000 (cont.)

Industry	Tennessee	Texas	Utah	Vermont	Virginia	Washington	West Virginia	Wisconsin	Wyoming
Agriculture, forestry, fisheries	-1,387	-7,479	-620	-274	-2,144	-5,436	-304	-4,005	-563
Mining	-559	-67,514	-1,337	-37	-795	-328	-1,679	-328	-3,516
Construction	-356	-1,238	-157	-37	-538	-380	-126	-320	-46
Manufacturing	-77,782	-98,339	-13,974	-3,994	-41,390	-24,401	-8,198	-54,545	-748
Food and kindred products	-743	-1,578	-213	-66	-569	-678	-36	-978	-44
Tobacco	-94	-17	-2	-1	-746	-6	-1	-10	0
Textile mill products	-3,798	-597	-77	-89	-6,466	-113	-22	-630	-1
Apparel and related products	-16,775	-18,530	-1,135	-281	-7,176	-1,943	-659	-1,667	-35
Lumber and wood products, except furniture	-2,974	-5,458	-643	-639	-3,901	-6,360	-1,575	-4,261	-278
Furniture and fixtures	-3,700	-2,838	-837	-238	-2,393	-858	-120	-2,833	-3
Paper and allied products	-1,084	-1,365	-85	-123	-940	-1,029	-41	-2,937	-1
Printing, publishing, and allied products	-974	-954	-257	-159	-1,116	-667	19	-1,622	-52
Chemicals and allied products	-2,416	-3,210	-441	-20	-1,324	-617	-664	-654	-64
Petroleum refining and related products	-72	-2,535	-103	-4	-50	-186	-30	-16	0
Rubber and miscellaneous plastics products	-1,003	-1,497	-47	-79	-713	-349	-14	-1,200	1
Leather and leather products	-6,920	-7,614	-61	-7	-1,425	-356	-909	-4,292	-22
Stone, clay, glass, and concrete products	-1,317	-3,383	-333	-268	-846	-566	-491	-669	-24
Primary metal products	-2,203	-4,401	-1,036	-84	-1,062	-2,763	-1,851	-2,296	-31
<i>Blast furnaces and basic steel products</i>	-275	-736	-342	0	-78	-46	-853	-188	-13
Fabricatd metl prod exc mach & transp equipment	-3,208	-5,978	-587	-107	-1,242	-967	-423	-5,156	-14
Machinery, except electrical	-1,156	-4,000	-347	-52	-479	-200	-368	-2,449	-71
<i>Computer and office equipment</i>	-12	-390	-51	-1	-44	-90	0	-41	-3
Electrical & electronic mach, equip, & supplies	-8,057	-13,532	-962	-994	-4,064	-2,080	-198	-5,352	0
<i>Household audio and video equipment</i>	-3,660	-1,002	-130	0	-357	-831	0	-552	0
<i>Communications equipment</i>	-232	-3,089	-104	0	-1,058	-223	-1	-116	0
Transportation equipment	-9,646	-4,419	-1,519	-92	-3,617	-48	-119	-6,002	-10
<i>Motor vehicles and equipment</i>	-8,826	-3,777	-1,440	-117	-2,577	-1,229	-120	-4,827	-11
<i>Aerospace</i>	94	997	185	27	42	1,832	15	9	1
Scientific & prof instr; photograph & opt gds etc	76	713	211	65	-58	376	16	143	0
Miscellaneous manufactured commodities	-11,718	-17,148	-5,500	-757	-3,203	-4,990	-712	-11,663	-97
Transportation	-3,507	-8,250	-1,048	-196	-2,552	-2,934	-584	-2,722	-511
Communications	-389	-1,476	-134	-50	-649	-403	-140	-355	-38
Utilities	-600	-2,510	-229	-46	-622	-486	-361	-489	-92
Trade	-1,214	-4,046	-441	-134	-1,450	-1,263	-320	-1,277	-132
Financial, insurance, and real estate	-1,101	-4,599	-504	-118	-1,778	-1,324	-256	-1,292	-83
Services	-8,895	-31,545	-3,515	-834	-13,601	-8,219	-1,928	-7,579	-685
Government	-563	-563	-563	-563	-563	-563	-563	-563	-563
Special industries	0	0	0	0	0	0	0	0	0
TOTAL	-96,355	-227,559	-22,523	-6,283	-66,083	-45,739	-14,458	-73,476	-6,977